



Insight • Solutions • Success
Small Business Center
In partnership with the SBDC and PTAC

February 2019

Exit Strategies & Succession Planning



You've worked for years to make your business thrive -now what's next? With thoughtful planning, you will get full value when you exit from your company! Do you have employees you'd like to sell to? They'll need the right preparation to run it and finance the purchase. Do you know who the best strategic buyers may be, and what key aspects of your business they see value in to fine-tune? Selling to family may be a good option - if everyone wants that outcome and the right planning is done so there's a foundation for that transition to be successful.

Check out these articles for additional information:
[Here's Why You Should Have a Succession Plan for Your Business](#)
[Business Exit Strategy: 9 Ways To Move On From Your Small Business](#)
[4 Ways To Exit Your Business Gracefully](#)

Green River College Business Advisors Kevin Grossman and Taryn Hornby can help with Exit Strategy and Succession Planning. To set up a no-cost appointment, call 253.520.6260.

Upcoming Classes & Events

- 2/22 [Conducting HR Investigations](#) (Kent)
2/26 [Accounting Basics](#) (Kent)
3/7 [Alliance Northwest Conference](#) (Puyallup)
4/1 [Accounting & Finance For Non-Financial Managers](#) (Online)
4/1 [Digital Marketing](#) (Online)



Green River College
Small Business Center
Helping businesses start, grow, and succeed!

Providing:

- No-cost direct business counseling
- Low-cost entrepreneur education
- Government contracting assistance
- Referral services
- Lending resources
- And more!

The Small Business Center receives funding from the cities of Auburn, Covington, Enumclaw, Kent and Maple Valley.

Make an appointment with any of the SBC Advisors by calling:
(253) 520-6260



Taryn Hornby
SBDC Advisor



Kevin Grossman
SBDC Advisor



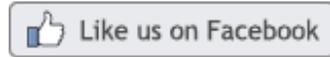
Darrell Sundell
PTAC Advisor



Marnie Tyson
PTAC Advisor

View All Opportunities

Small Business Center | (253) 520-6260 | greenriver.edu/businesscenter



© Green River College Small Business Center 2017.
All Rights Reserved.